Microsoft Windows Virtual Desktop
Advanced Specialization

Program Overview and Requirement
Program Updates and Announcements

Update May 05, 2021
New audit checklist version available for preview
Microsoft will be releasing version 2.0 of the audit checklist for the Microsoft Windows Virtual Desktop advanced specialization. Version 2.0 is available for preview here and will go into effect July 1, 2021.

What's new:
We are introducing a new modular format to the Azure advanced specialization audit built on the Cloud Adoption Framework for Azure. This benefits your business by:
- Validating your business’s ability to follow cloud adoption best practices and help ensure smooth cloud transition for your customers.
- Streamlining the Azure advanced specialization audit process to reduce the need to re-validate the same skills across multiple areas if your organization is seeking to earn more than one Azure advanced specialization.

The format will be broken into two modules:
- Module A will evaluate and assess a partner’s implementation of cloud adoption best practices, following foundational principles in the Cloud Adoption Framework for Azure. This module is workload-agnostic, which means a partner can audit on Module A once and their passing result will apply to multiple Azure advanced specializations.
- Module B will evaluate workload-specific capabilities, which will be periodically updated to align to industry best practices. Module B will also include a requirement to conduct Well-Architected Reviews of customer workloads as part of the deployment.

Update March 24, 2021
Audit Preparation Resource
We have just launched a new webinar series, Preparing for Azure advanced specializations. In this series of videos, Microsoft and ISSI will walk you through the audit checklist for each advanced specialization. Learn key best practices to help accelerate your organization’s preparation for an advanced specialization and increase your likelihood of success.

Additional Audit Preparation Resource
ISSI provides extensive, in-depth consulting engagements to help partners prepare for Azure advanced specialization audits. Partners work directly with ISSI to schedule this remote session (via online web conference). For more information about this type of in-depth consultant engagement, click here.

Alternately, partners can participate in an optional, one-hour, live overview session provided by ISSI. This Audit Preparation Overview session provides a high-level overview of key aspects of the advanced specialization audit process. The session includes a discussion of the checklist requirements along with best practices to help partners prepare for the audit. Partners work directly with ISSI to schedule this remote session (via online web conference). For more information about this overview session, click here.

To ensure objectivity, audits are conducted by a different ISSI auditor than the one engaged for consulting. Consulting engagements can be scheduled at any time using the partner’s preferred conferencing platform.

* Please note there is a cost associated with the consulting and audit preparations services. See Payment Terms and Conditions
Program Overview

Partners who demonstrate deep knowledge, extensive experience, and proven success in deploying, optimizing, and securing virtual desktop infrastructure on Azure with Microsoft Windows Virtual Desktop (WVD) may seek the Windows Virtual Desktop advanced specialization.

The Windows Virtual Desktop advanced specialization allows partners with an active Gold Cloud Platform competency to further differentiate their organizations, validate their capabilities, and build stronger connections with customers.

Partners who meet the comprehensive requirements to earn an advanced specialization receive a customer-facing label they can display on their business profile in the Microsoft solution provider finder, gain access to specific Microsoft go-to-market programs, are prioritized in customer searches to drive new business, and can generate a certified letter from Microsoft that verifies the advanced specialization that they have earned.

Learn more about advanced specializations.

What are the requirements?

Eligible partners must meet the highest standards for service delivery and support. All requirements will be verified by Microsoft and/or a third-party vendor, either automatically or by manual review, and are subject to change.
<table>
<thead>
<tr>
<th>Requirements</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Competency</strong></td>
<td>Your company must have an active Gold Cloud Platform Competency.</td>
</tr>
</tbody>
</table>
| **Performance** | Your company must show a monthly average of at least USD2,000 of customer Azure consumed revenue (ACR) from Windows Virtual Desktop aggregated from at least one or more customers in the previous three months.  
Your company should achieve ACR through Digital Partner of Record, Partner Admin Link, or Cloud Solution Provider.  
**Effective September 2021 - Performance Increase Notice**  
Your company must show a monthly average of at least USD10,000 of customer Azure consumed revenue (ACR) from Windows Virtual Desktop aggregated from at least two or more customers in the previous three months. |
| **Knowledge** | Your company must have at least five individuals pass the following certifications (each certification listed below must be held by at least one individual):  
• [Azure Security Engineer](#)  
• [Azure Solutions Architect](#)  
• [Azure Administrator](#)  
• [Microsoft 365 Enterprise Administrator Expert](#)  

AND  
Your company must also have at least three individuals pass:  
• [WVD Partner Technical Assessment](#)  
You can have a combination of the same individuals or different individuals meet both the certification requirement and technical assessment. |
| **Audit** | Your company must pass a third-party audit. Please see [audit checklist](#) for more details. |

How do I apply?  
Only administrators of an organization’s Microsoft partner account can submit an application for the Windows Virtual Desktop advanced specialization on behalf of the organization. If you are the administrator for your organization’s Microsoft partner account, you can apply [here](#).